



VNJUST LAW FIRM

FIRM PROFILE

06/2023



"DEDICATED TO YOUR JUSTICE"



call for an appointment

(84-983-750-769)

Email: nbacuong@vnjust.com | www.vnjust.com | A9, 39 Lane, Pham Than Duat Street, Hanoi



WHO WE ARE

VNJUST LAW FIRM (VNJUST) (formerly known as Ba Ngoc Hoang Law Firm) was founded on a handshake in 1998 as a small group of the first generation of Vietnamese lawyers dedicated to providing advice and expertise at the highest level for the cause of justice.

We are a cohesive team of lawyers intensely focused on solving our clients' most important and sensitive problems.

We primarily center on investment cases and cases with foreign elements to satisfy the growing needs of international clients, particularly as Vietnam has profoundly participated in multiple new-generation free trade agreements.

We have also been known as one of the premier Vietnamese law firms centering on dispute settlement cases, particularly maritime cases and cases/transactions involving governmental agencies.

"I am a citizen of the world, and my nationality is goodwill."

- Socrates -

WHO WE ARE

Our flexible and comprehensive approach allows us to handle various matters ranging from the litigation of complicated business disputes, to the prosecution of claims for victims of illegitimate administrative decisions, to the representation of executives and corporations targeted by criminal investigations.

Each of our practice areas is highly regarded, and our lawyers are recognized in Vietnam for their commitment to the representation of our clients' interests.

We have experience in the fields of mergers and acquisitions, strategic investments, takeovers and takeover defense, shareholder activism, corporate and securities law and corporate governance. We handle some of the largest, most complex and demanding foreign transactions, litigations, and arbitrations cases in Vietnam. We counsel both public and private acquirors and targets. We also handle sensitive investigation and litigation matters and corporate restructurings, and counsel boards of directors and senior management in critical situations. We have a track record of original and groundbreaking solutions and innovations that have had a dramatic impact on the legal reform. We are thought leaders.





WHY CHOOSE US

- We are a firm that embodies the best qualities of Vietnamese: tenacious, adaptable, genuine, ready for hard work, and committed to its causes – fighting for the client’s rights, interests, and justice.
- We were built to adapt to whatever challenge confronts our client - no matter the adversary, complexity of the case, or legal issue involved, and are always prepared to battle for our clients in both public and private sectors, regardless of the national or international forum. In every matter, our primary objective is the development of strategies that win our client’s interests.
- We have more than 31 years in assisting and counseling our clients in achieving their goals and objectives since one of the founding lawyers, Prof. Dr. Nguyen Ba Dien, initiated his law practice career in 1991, while our other lawyers have 15 years of serving clients, at the very least.
- We possess a wide and deep background of international commercial/business/trade law and international law. Our lawyers have always been invited to lecture law students and lawyers on the relevant subjects at leading law schools in Vietnam and abroad. Noticeably, Prof. Dr. Nguyen Ba Dien is the first and single international law professor in Vietnam until now.



WHY CHOOSE US

- We own a broad network in both private and public sectors in Vietnam and abroad, with more than 100 experts, scientists, partners, friends in all fields from tax, accounting, auditing, technology, criminal, civil, economic, and administrative to politics, defense, security, international relations, natural sciences, and social sciences; thereby we are capable of providing more comprehensive and better solutions for our client's issues.
- We offer reasonable fees and a flexible fee structure to help our clients control of legal costs and achieve optimal solutions.

We strongly believe that our professional background and skills, combined with our robust network of friends, partners, and colleagues, coupled with our commitment to fight for justice, make us ideally suited for your legal needs.

Like all our clients, they understand that whatever their problem, we will respond with an approach tailored to their individual needs.

We welcome you too, to trust your toughest legal challenges to us.

“The good lawyer is not the man who has an eye to every side and angle of contingency, and qualifies all his qualifications, but who throws himself on your part so heartily, that he can get you out of a scrape.”

- Ralph Waldo Emerson -

MISSION & VISION

Our mission is to safeguard the legitimate rights, interests, and justice of our clients and to advance rule of law, thereby contributing to the making of society more transparent, safe, just, and equitable as well as helping to provide a more fair, sound, and non-discriminatory environment for foreign businesses to invest, operate and pursue well-being in Vietnam.

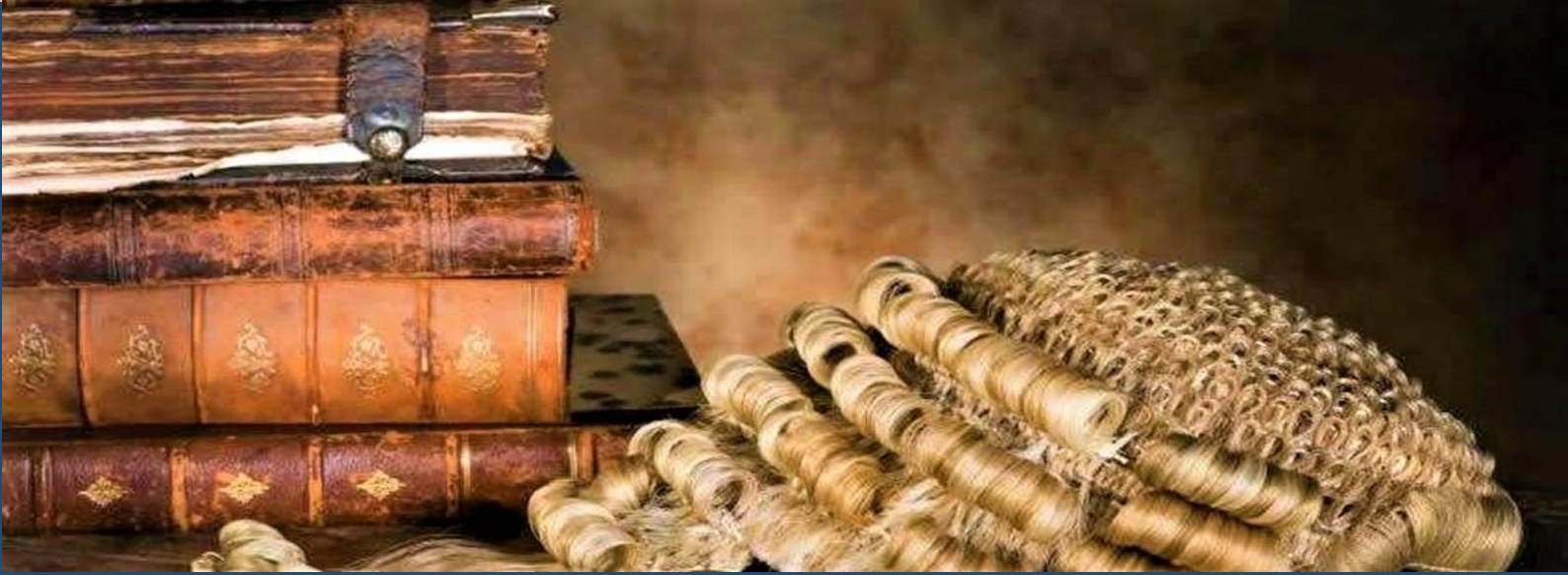
We are not, and do not strive to be, the largest law firm measured by number of offices or lawyers. Our goal is to be the finest firm of choice for clients with respect to their most challenging legal issues, most significant business transactions, and most complex and critical disputes to defend their legitimate rights, interests, and justice.

Our mission is not only to safeguard justice but also to contribute to the development of society and the concerns for vulnerable groups. Our responsibility is expressed by our commitment to donate 10% of our annual profits to charity or social and community activities.

“What is the essence of life? To serve others and to do good.”

- Aristotle -





PHILOSOPHY OF ACTION

- We are justice lovers, and because of this burning love, we constantly devote our talents and knowledge and make our utmost efforts to safeguard rules of law and advance justice.
- We do our best to create top-notch legal services that are of the most comprehensive, effective, and optimal solutions, which meet or exceed our client's objectives and expectations.
- We are committed to achieving our missions while adhering to 07 Core Values: Integrity, Responsibility, Discipline, Quality, Creativity, Cohesion, and Pioneer.
- We strive to defend the respect and honor of our profession by adopting the highest degree of professionalism, craftsmanship and strictly following the Lawyers' Code of Ethics.
- We are committed to resolutely fulfilling our mission despite hardships and adversity in the face of unprecedented challenges in an increasingly uncertain and changing world.

"I will not yield to any man contrary to what is right, for fear of death, even if I should die at once for not yielding."

- Socrates -



OUR PHILOSOPHY

- We take care of the continued development of law and hotspot legal matters in Vietnam and proactively engage in legal reform through policy and law-oriented research, dialogue, public debate, capital-building, and consulting activities.
- We are constantly innovating and self-improving to forge ahead to meet the challenges head-on in an increasingly complex legal environment as Industrial Revolution 4.0, artificial intelligence, 5G, bio-tech, and other advanced technologies are changing the way we live and shaping the development of the global economy.
- We stick to further deepening our robust network of governmental agencies, colleagues, friends, and partners at both national and international levels to be able to comprehensively provide our clients with a full service.
- We actively promote international cooperation with foreign law firms to explore new market opportunities based on amity, sincerity, respect, fairness, mutual benefit, and win-win outcomes.
- We stick together and unite as a family in the spirit of cohesion, consensus, and respect for differences.

OUR TRADEMARK



Our brand 'VNJUST' stands for Vietnam ('VN') and Justice ('JUST').

Our logo is inspired by an idea of combination of knowledge, skills, and wisdom [Quill Pen], finesse, sophistication, and victory of justice [Laurels], and the dedication, resilience, and steadfast determination to safeguard client's rights and interests and advance justice [Flame].



WHAT WE OFFER

With a quarter-century of experience, our Firm is well-equipped to deliver a full spectrum of legal services to local and international clients in wide-ranging areas of practice in Vietnam. Our main and significant services are structured into several business divisions as follows:

- ✓ **Corporate and Commercial:** We provide a comprehensive range of corporate and commercial services to domestic and foreign clients planning to invest, or do business, in Vietnam. These services cover all aspects of the client's business and all transactions undertaken by the client within the framework of the Vietnamese regulatory regime. Our lawyers provide seamless and cost-effective solutions to clients as they engage in transactions with a cross-border or international element. All issues - from corporate, insurance, transportation, banking, and finance to employment, construction, telecommunications, and industry specific legal regulations - can be covered by one integrated team that understands the operating business environment.
- ✓ **Dispute Resolution:** We provides strategic dispute analysis and practical advice on realistic assessments of the outcomes and potential costs, thereby helping you to choose the legal strategy most appropriate to your objectives. We actively pursue all avenues of dispute resolution available, from negotiation and mediation, to arbitration and commercial/criminal/civil/administrative litigation. We represented clients on some of the biggest disputes and landmark cases in Vietnam and has extensive experience and rich knowledge of the regulations relating to handling the enforcement of foreign judgments/arbitral award and multijurisdictional disputes.
- ✓ **Debt Collection:** We handle the complete Debt Collection progress from the initial debtor contract in amicable approach through to legal proceedings. A genuine understanding of our clients' needs, values and priorities empowers us to deliver efficient, sophisticated, and tailor-made debt collection services.



WHAT WE OFFER

- ✓ **Maritime:** We offer pragmatic and optimal legal services to our clients in all matters related to the maritime industry. We represent and defend the interests of commercial ship owners and charters involving the total spectrum of maritime casualties, accidents and disputes which may arise from commercial ocean shipping. We also counsel ship owners, charters, marine insurers and clients on risk avoidance, legal requirements, and strategic legal solutions. Equipped with in-depth knowledge of local maritime law and commercial practices in all aspects of maritime operations, we deliver specialist advice in specific areas of maritime law, including casualty, cargo carriage disputes, pollution claims, maritime liens/claims, maritime and logistics contracts, marine liability insurance, vessel regulatory matters and a variety of other maritime matters relating to the navigation and operation of ships in Vietnamese waters.
- ✓ **Intellectually Property Rights (IPR):** Our flexible approaches encompass all aspects of IPR protection. We offer clients an integrated approach to protecting intellectual assets in Vietnam and abroad. Combining insightful advice and innovative tools, we help clients in obtaining, defending, enforcing, and exploiting IPR, including but not limited to copyrights, trademarks, and patents. We offer seamless service on a range of matters, from counseling on registrability, conducting trademark searches, registration, and maintenance, to licensing and franchising, technology transfer, IPR protection and enforcement.



WHAT WE OFFER

- ✓ **Immigration:** We offer comprehensive support for immigration matters and other related matters. We work closely with the Vietnamese Immigration Department, Ministry of Labor - Invalids and Social Affairs, Ministry of Justice, and other government agencies to advise you on immigration procedures and help you meet immigration requirements. With wide experience, our lawyers help you obtain and extend work visas and work permits. With close relationship with the Consular Department, Vietnam Chamber of Commerce and Industry and other government agencies, we also assist you in fulfilling all requirements of procedures for consular legalization/certification of papers and documents such as Business Registration Certificate, Investment Registration Certificate, ISO Certificate, to be lawfully recognized and used in Vietnam or abroad.
- ✓ **Civil, Administrative, Criminal:** We offer optimal and high quality legal services to our clients in all matters related to the civil, administrative, and criminal matters, ranging from tort claims, real estate, premarital agreement, divorce, inheritance, professional negligence, to the challenging the way the government has made a decision, and to the criminal allegation. Our lawyers provide effective and cost-effective strategy to clients faced with serious matters that affect their legitimate rights and interests in such related issues.

“Without justice, there can be no peace.”

- Martin Luther King Jr. -

AWARDS & RECOGNITION



OUR AWARDS & RECOGNITION

Announcement	Awards/Honors
High Command of Navy, Ministry of National Defense	Medal for the Cause of Protection of Sea-Island Sovereignty, 2018
President of Vietnam	Third-Class Fatherland Defense Order for Achievements in Consolidating the All-People Defense and People's Security, 2017
President of Vietnam	Third-Class Labor Order for Outstanding Achievements in Labor, Creativity and National Construction, 2016
Wisdom Culture Research Center, Vietnam Union of Scientific and Technological Associations	The Honor in Recognition of Action for Vietnam's Sea and Islands, 2013
President of Vietnam	Fatherland Security Distinguished Service Medal, 2007
Hanoi Bar Association	Justice Protection Medal, 2004



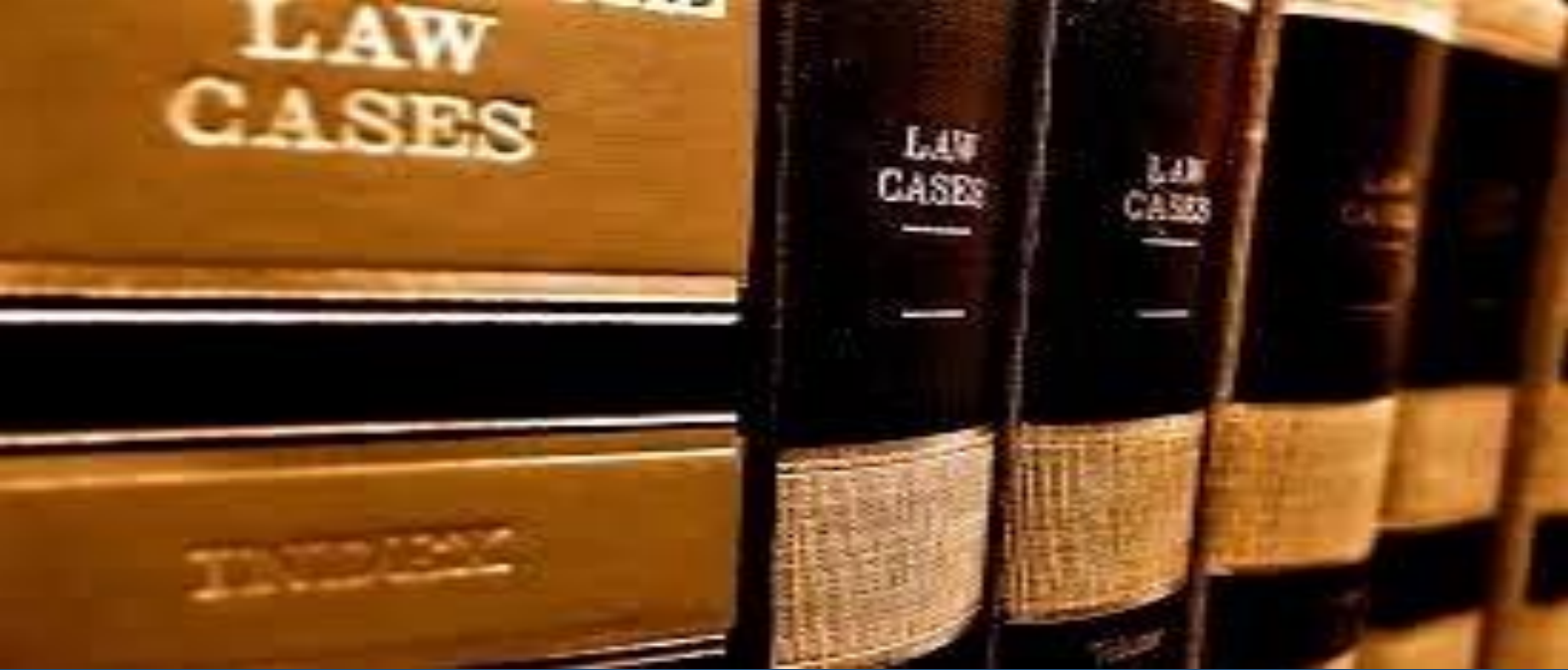
NUMBERS IN OUR OFFICE

1000 + 31 years 93%

Successful Cases

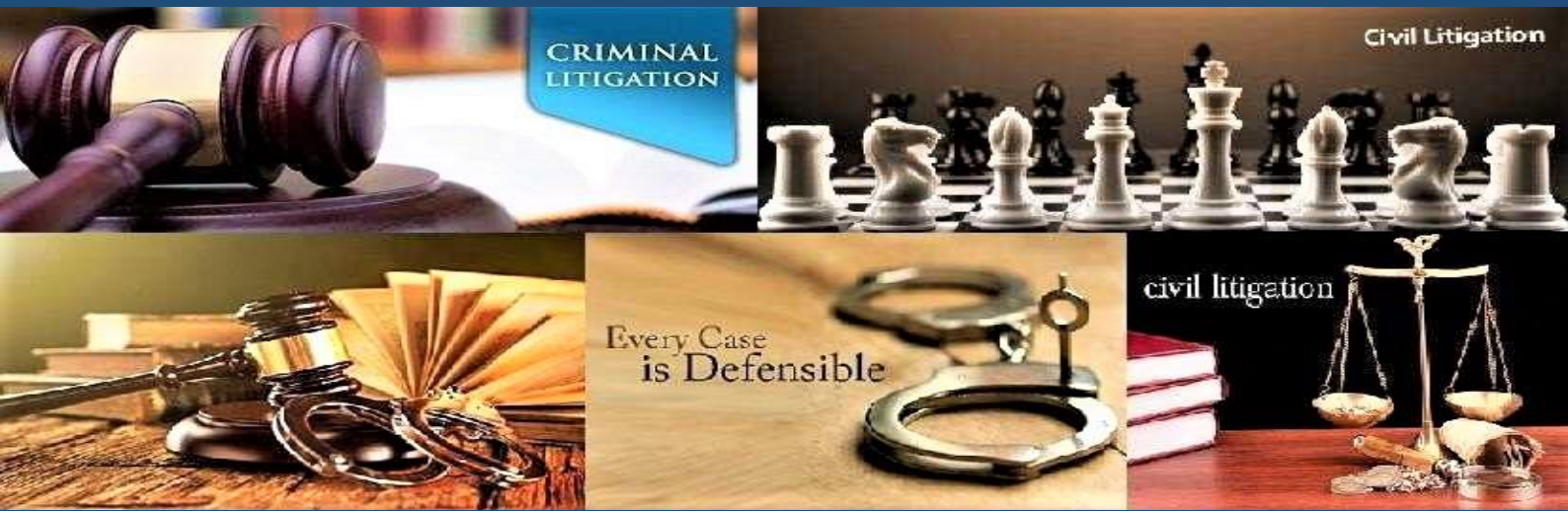
Of legal practice

Case won



OUR NOTICIBLE EXPERIENCE

- ✓ Provide annual legal services for a company from March 2023 to present;
- ✓ Provide annual legal services for a public hospital from February 2020 to present;
- ✓ Advising a businessman related to (1) the case “Violations of regulations on banking operations and other activities related to banking activities occurred at the Bank for Investment and Development of Vietnam J.S.C (BIDV) and a number of its affiliates”, according to the Decision on Prosecution for the Criminal Case No.46/C03-P13 dated November 22, 2018 of the Police Investigation Agency of the Ministry of Public Security and (2) the case “Illegal Use of Property” took place at Binh Ha Breeding J.S.C in Cam Xuyen District, Ha Tinh Province from May to November 2020;
- ✓ Defend successfully Loc Phat International Co., Ltd (Plaintiff) against a foreign company with nationality of Marshall Islands (Defendant) in an international tort lawsuit worth approximately USD 5,5 million at the People’s Court of Ho Chi Minh City from September to November 2019;
- ✓ Annul successfully an arbitral award issued by an Arbitral Tribunal of VIAC (Vietnam International Arbitration Center) as that award violated the legal rights and interests of a Vietnamese company (Petitioner) at the People’s Court of Ho Chi Minh City from



OUR NOTICIABLE EXPERIENCE

- ✓ Defend successfully 02 Vietnamese company (Respondents) against a Korean company (Claimant) in an international tort lawsuit worth approximately USD 2,6 million at VIAC from December 2018 to August 2019;
- ✓ Review a Management Agreement for the management of a serviced suites of units to be constructed in Vietnam between Chau Thanh Trading and Investment J.S.C and a Singaporean company in January 2019;
- ✓ Fill Patent Application for 37 patents of the Institute of Research and Development, an affiliate of Viettel Group, from November 2016 to January 2019;
- ✓ Provide annual legal services for the Center for the Sea and International Maritime Law from June 2007 to November 2018;
- ✓ Negotiate and request payment of a 2-year debt (approximately USD 50,000) of 02 companies that owed Poliland J.S.C from December 2012 to August 2013;
- ✓ Negotiate and request payment of a 1-year debt (approximately USD 16,000) from a company that owed Thien Minh One Member Limited Liability Company from August 2012 to December 2012;



OUR NOTICIBLE EXPERIENCE

- ✓ Defend successfully MV Corporation J.S.C (MV CORP) (Plaintiff) at the Quang Ninh People's Court of Vietnam in a USD 850,000 lawsuit against a company that illegally abrogated contract in October 2012;
- ✓ Review and consult MV CORP on a VND 12 billion Exclusive License Agreement with an organization in May 2012;
- ✓ Review and consult MV CORP on an Exclusive License Contract with an Indian company in December 2011;
- ✓ Provide legal advices for constituting "Supply - Demand Connection Floor System for Agricultural Products" – a project that was established by a joint cooperation among Vietnam Farmers' Union of the Ministry of Agriculture and Rural Development, the Ministry of Industry and Trade, the Ministry of Information and Communications, the Ministry of Finance, the Ministry of Planning and Investment and Pho Cho Ltd., Company from June to October 2011.
- ✓ Review and consult a company on an approximately VND 128 billion Facility Contract with LienVietPostBank (LienViet Post Joint Stock Commercial Bank) in September 2011;



OUR NOTICIABLE EXPERIENCE

- ✓ Negotiate and request payment of a 1-year debt (approximately USD 100,000) from a company that owed AURI International J.S.C from May 2011 to August 2011;
- ✓ Negotiate with enterprises and organizations such as Vietnam Mobile Telecom Services One Member Ltd., Co (Mobifone), Vietnam Television (VTV), and Viettel Group for some Donation Projects of a company from May to September 2010;
- ✓ Advise on a Donation Project (approximately USD 1 million) of MV CORP from July to August 2010;
- ✓ Advise Nam Hong-Macau Investment J.S.C: having main responsibility for consulting and reviewing some Business Cooperation Contracts with a number of foreign partners such as Indonesian, Korean, and Malaysian partners relating to building roads in August 2009;



OUR NOTICIBLE EXPERIENCE

- ✓ Review and consult Khai Hung Film Ltd., Co on a VND 300 million Donation Contract with a company in September 2009;
- ✓ Advise and negotiate for DECAFIREP (Department of Capture Fisheries and Resources Protection, Ministry of Agriculture & Rural Development) on a USD 12 million Supplying Equipment and Service Contract with a French company in April 2009;
- ✓ Build database system of Vietnamese law of the sea and maritime law for the Ministry of Foreign Affairs in 2009;
- ✓ Review and consult VINATEX (Vietnam National Textile and Garment Group) on an approximately USD 1 million Business Corporation Contract with a company in December 2006.

“Excellence is never an accident. It is always the result of High Intention, Sincere Effort, and Intelligent Execution.”

- Aristotle -



OUR OTHER PROFESSIONAL ACTIVITIES

- ✓ Assist and advise routinely individuals (law students, law lecturers, scholars interested in examining maritime issues), organizations (for example, Vietnam Academy of Social Sciences, Association of Vietnamese Historical Science, Institute of Southern Legal Studies), and Vietnamese government agencies (for instance, Committee on National Defense and Security - National Assembly, Ministry of Defense, Ministry of Public Security, Ministry of Foreign Affairs, Ministry of Information and Communications) on issues regarding maritime law, law of the sea, and international law;
- ✓ Train under-graduated, graduated, and post-graduated law students annually for leading law schools in Vietnam such as Hanoi Law University, Security Academy, Faculty of Law - Foreign Trade University, School of Law - Vietnam National University, as well as lawyers of Judicial Academy of Vietnam and officials of the Ministry of Justice in the fields of international law, international trade law, international commercial law, international private law, international marine law, legal English, legal ethics and skills for lawyer;
- ✓ In cooperation with an arbitrator of VIAC, inform and lecture approximately 100 entrepreneurs on the topic "International Commercial Contract: Some Notices to Vietnamese Enterprises", at the invitation of the Department of Industry and Trade of Hoa Binh province in December 2020;



OUR OTHER PROFESSIONAL ACTIVITIES

- ✓ We publish numerous legal articles/publications and are regularly invited to a host of interviews about a wide range of legal issues such as Vietnam's sovereignty over the Paracel Islands, the Philippines v. China case, the China's activities in the South China Sea, intellectual property rights, among others, in the widespread Vietnamese electronic websites such as:
 - <http://vnexpress.net/tin-tuc/thoi-su/philippines-rat-khon-ngoan-khi-kien-trung-quoc-2419341.html>
 - <http://vnexpress.net/tin-tuc/thoi-su/30-phut-dau-phao-trong-tran-hai-chien-hoang-sa-1974-2940469.html>
 - <http://vnexpress.net/tin-tuc/thoi-su/vi-sao-trung-quoc-danh-chiem-hoang-sa-2940443.html>
 - <http://vnexpress.net/tin-tuc/thoi-su/chu-quyen-khong-the-xac-lap-bang-vu-luc-2940476.html>
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 - <http://news.zing.vn/Viet-Nam-co-the-lam-gi-truoc-cac-vi-pham-cua-TQ-post420828.html>
 - <http://baophapluat.vn/truyen-hinh-phap-luat/vu-duong-luoi-bo-can-co-quyet-sach-de-tuyen-bo-cua-toa-trong-tai-duoc-thuc-thi-284228.html>
 - <http://quochoitv.vn/Videos/tu-nghi-truong-den-cuoc-song/2018/6/chuc-nangnhiem-vu-cua-canhsat-bien-viet-nam/213981>
 - <http://truyenhinhdulich.vn/video/ca-khuc-truoc-1975-gia-tri-va-ung-xu-vfn5ibmt-1574.html>
 - <https://vnews.gov.vn/video/ban-tin-thoi-su-11h-ngay-18-10-2019-64940.htm>



MEET THE TEAM

OUR LEDEARSHIP

The Board of Directors of our Firm consists of the following members:

Chairman:	Prof. PhD. Nguyen Ba Dien
General Director:	Lawyer Nguyen Phuc Thanh
Executive Director- Managing Partner:	PhD. Lawyer Nguyen Ba Cuong

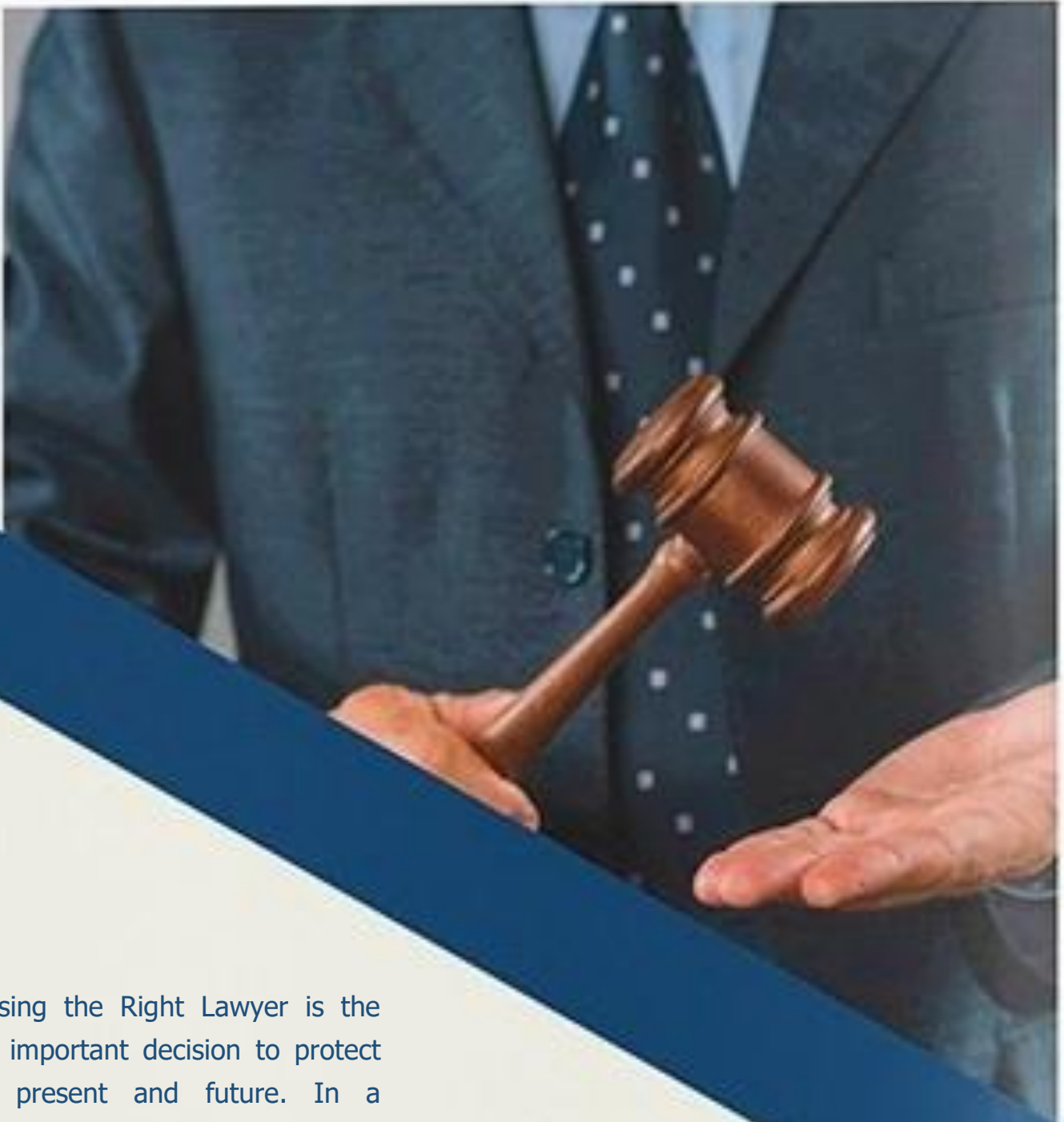
OUR PEOPLE

VNJUST is a boutique law firm with 02 Partners, 02 senior lawyers and approximately 10 staff members in total.

For over 31 years, our lawyers have been the trusted adviser of both international and local clients. Every lawyer in our Firm possesses solid expertise and recognized experience in the field in question, as well as brilliant academic background, promising the best quality for the service provided to you.

Throughout our history, we have played a central role in developing how the law is made and practiced, how law students and lawyers are trained, and how legal risk is managed.

Our lawyers' commitment to excellence and innovative thinking enables us to provide tailored and practical advice, helping our clients gain competitive advantage in their respective fields of operations. Our value-based solutions and client-centric services continue to position VNJUST as one of the highly recommended law firms in the country today.



Choosing the Right Lawyer is the most important decision to protect your present and future. In a complex and ever-changing legal environment, you need a true law firm understanding that world - and understanding you too.

Hence, if you or your businesses need legal advice or legal assistance, let's contact us. Whatever challenges you face, we can help you achieve YOUR JUSTICE.

CONTACT:

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